



# Creating A Dynasty Advanced 3 Day Seminar

**Creating a Dynasty** is for anyone who wants to be equipped to develop a powerful sales force filled with top producing independent leaders. Dynasty is an "experience" not just a training. An experience that changes the core of who you are and therefore changes how you deal with people and situations. Imagine a powerhouse sales force that is focused, that has a vision, passion, drive, and a strong desire to succeed. Your business and your life will never be the same. Don't miss this powerful event!!!

## **15 reasons you will not want to miss *Creating a Dynasty*:**

Learn "the language" of a professional • Learn how *you* can develop top producing distributors • How to cross over from being an amateur to a professional, FAST • How to develop and train independent leaders • How to set realistic expectations of your business • How to move from short term to long term thinking • How to take inventory of where you are now and how to get to where you want to go • Learn specific keys to achieve balanced success • Learn proven techniques to move your prospect to a "yes" • Learn the secrets of closing • How to become a leader that others want to follow • Master people skills that affect your income • Acting vs. reacting • Learn 18 actions that are sure to repel your distributors from you • 16 ways to have your distributors fall in love with you and follow your vision • And much more!

**EVENT DATE:** Friday, Saturday & Sunday, May 25th, 26th, & 27th, 2012. All attendees MUST be First Steps to Success Graduates to be eligible to attend Creating a Dynasty. This is an OPEN event. Anyone can attend from any company. DaniJohnson.com ethics policy will be strictly enforced!

**EVENT & TIME:** 9:00 AM-10:30PM. Registration Thursday 7PM-8:30PM & 7:30AM Friday. Doors open 8:30AM

**LOCATION:** Los Angeles, CA The Westin Los Angeles Airport Hotel, 5400 West Century Boulevard, Los Angeles, CA 90045 - Airports: Los Angeles International Airport (LAX) 0 miles

**ACCOMODATIONS:** The Westin Los Angeles Airport Hotel, 5400 West Century Boulevard, Los Angeles, CA 90045. To make reservations contact the hotel, toll free 1-800-WESTIN-1 or direct to the hotel (310) 216-5858. Room rate is \$109 per night single/double – Reference DaniJohnson.com or Creating A Dynasty when registering to receive the discounted rate - Cut off date is May 4th, 20112.

**\*\*For more details and to register, visit: [www.danijohnson.com/dynasty](http://www.danijohnson.com/dynasty). Or fill out the form below COMPLETELY and fax into 866-397-2711 with payment info or call our office at 866-760-8255.**

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### **2012 Creating A Dynasty – Los Angeles, CA - Seminar Registration Form**

Ticket price per person (\$1995)

Name: \_\_\_\_\_ Email Address: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ ST: \_\_\_\_\_ Zip: \_\_\_\_\_

Home phone: (\_\_\_\_) \_\_\_\_\_ Work: (\_\_\_\_) \_\_\_\_\_ Cell: (\_\_\_\_) \_\_\_\_\_

Company you are with: \_\_\_\_\_ Referral: \_\_\_\_\_

Credit Card #: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Sec Code: \_\_\_\_\_

Name and billing info on card if different from above: \_\_\_\_\_

Credit Card Holders Signature: \_\_\_\_\_ Date: \_\_\_\_\_

