



# First Steps To Success 2 Day Seminar

**Here is your chance!** Now that you have ventured off from the rest of the population and have decided to get ahead of 98% of the population, here are the tools that you will need to be successful in this type of business. This two-day intensive program is designed to provide detailed instruction in every aspect of the business from developing and maintaining a strong customer base, to building a huge organization, FAST! First Steps To Success teaches the beginner as well as the experienced individual everything you need to know to increase your income and achieve the lifestyle you've always dreamed of!

## **Skills You Will Learn That Will Absolutely Explode Your Business Over The Next 90 Days And Why You Absolutely Cannot Afford To Miss This Event:**

Learn prospecting skills of the pros and how to become a top recruiter • How to motivate your distributors • How to manage your time • How to set goals for growth in your sales organization • How to work with and motivate different personalities, including yourself • How to recruit different personalities and zone into their hot buttons to help them succeed • Secrets of teamwork and building loyalty • Powerful phone skills and building a long distance organization • Effective follow-up that produces results and increases your paycheck • How to hit top positions in your company in record time • Building a solid foundation • The difference between management and leadership • How to turn your excuses into results • Ego vs. bank account • Turning customers into distributors • How to get your customers to give you referrals • Building, motivating and maintaining a strong organizational team • Secrets to improving your communication skills • How to act instead of react • Mastering the basics of your business for consistent duplication • Identify areas in your life that are holding you back and how to take immediate steps to turn them around

**EVENT DATE:** Saturday & Sunday **March 24 & 25, 2012.** This is an OPEN event. Anyone can attend from any company. DaniJohnson.com ethics policy will be strictly enforced!

**EVENT & TIME:** 9:00 AM to 5:00 PM. Registration is on Saturday 7:00 AM—8:30 AM. Doors open at 9 AM.

**LOCATION:** Los Angeles, CA – Hyatt Regency Long Beach - 200 S Pine Ave, Long Beach, CA 90802.

For Reservations call toll free direct to the hotel at 1-800-233-1234. Room rate is \$119 per night single/double - Reference DaniJohnson.com or First Steps to Success when registering to receive the discounted rate - Cut off date is March 8, 2012.

Airports: Los Angeles International (LAX) 21 miles, Long Beach (LGB) 8 miles

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### **March First Steps To Success - Los Angeles, CA - Seminar Registration Form**

Name: \_\_\_\_\_ Email Address: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ ST: \_\_\_\_\_ Zip: \_\_\_\_\_

Home phone: (\_\_\_\_) \_\_\_\_\_ Work: (\_\_\_\_) \_\_\_\_\_ Cell: (\_\_\_\_) \_\_\_\_\_

Company you are with: \_\_\_\_\_ Referral: \_\_\_\_\_

Credit Card #: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Sec Code: \_\_\_\_\_

Billing info on card if different from above: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Signature of Card Holder: \_\_\_\_\_

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**STAFF USE ONLY**

Initials: \_\_\_\_\_ Date of Sale: \_\_\_\_\_

Cash

Check#: \_\_\_\_\_

Notes: \_\_\_\_\_